

HOME Buyers GUIDE



Natalia REALTOR®
Zammiti
REAL ESTATE TEAM

www.AskNatalia.ca

Natalia@AskNatalia.ca

289.264.7626



**A SATISFIED CUSTOMER IS THE
BEST BUSINESS STRATEGY OF ALL**

Buying and selling a home is a **big decision**,
and having an agent that recognizes this,
and is willing to listen and answer
your questions makes all the difference.

CHOOSING THE RIGHT REALTOR

My job is not just to help you buy a home, my job is to help you avoid any pitfalls along the way by pointing out what might not be obvious, and to make sure you get exactly what it is you are looking for, at the best value possible.



THE REAL ESTATE EXPERIENCE

Buying or selling a home can be quite stressful, but it doesn't have to be. My primary motivation as a full service Realtor is to take the stress and worry out of the process, and make a potentially cumbersome experience an enjoyable one.

Find Me Online 

Follow me on Facebook, Instagram, LinkedIn, and Youtube!

Search - Natalia Zammiti

My name is Natalia Zammiti and I'm a top producing agent with EXP Realty, serving York/Durham/Simcoe and the surrounding areas. I'm **honoured that you've taken the time to meet with me to discuss your real estate needs.**

Real estate transactions are usually the biggest financial transactions of our lives, and who you choose to work with is a big decision! You should be comfortable working with your Realtor, and you shouldn't be shy about asking questions - **I ALWAYS make myself available to answer my client's questions.** I want my clients to know that I care about their best interests, and will always make an effort to go above and

beyond to make sure things run smoothly. For me building relationships is always based on service and trust, and that's the reason that I have so many loyal clients - I provide them with the results that they expect, and deserve.

I created this Buyers Guide to help you better understand the home buying process, and to provide an outline of the services I offer, and what you the client can expect from me. In this package I go over what you need to know about before buying a home, what to look out for, and how to assess the market before making a purchase. So let's get started shall we?



RATES %

Extensive Lending Contacts



VALUE \$

Detailed Comparative Analysis



QUESTIONS?

Have a question? Just call me!

THE THREE PHASES OF BUYING

When buying a home there are three stages or phases to the process, here we'll highlight these phases so that we can be fully prepared for when we find that perfect home....

The Shopping Phase - The first part of the home buying process requires that we assess your needs - what are you looking for in a home? One of the biggest factors in deciding

The Buying Phase - Upon finding a home that meets your criteria I will need to ask the hard questions, do a proper market analysis for value, and finally draft a comprehensive

The Closing Phase - The closing phase requires the finalization of all documents by the buyers and sellers lawyers, the assumption of the mortgage to complete the purchase (if

EMAIL NATALIA [HERE](#) TO
REQUEST A FULL COPY
OF THIS 20 PAGE GUIDE